

blue  of california  
foundation

paying for what matters

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Wellness trusts    capitation    Centers of Excellence  
pay for performance  
accountable care organization  
**Payment Reform**  
Reference Pricing    global budget    medical home    Technology Assessment  
Bundled Payment    value based insurance design  
tiered provider networks

# payment reform: not new for foundations

- **Kaiser Family Foundation** - *Medical Outcomes Study*
- **Robert Wood Johnson Foundation** - *Prometheus Demonstration*
- **Commonwealth Fund** - *Medical Homes, High Performing Health Commission*
- **Blue Shield of California Foundation** - *Bundled Payments*
- **Blue Cross Blue Shield of Massachusetts Foundation** – *Pay-for-Performance programs*

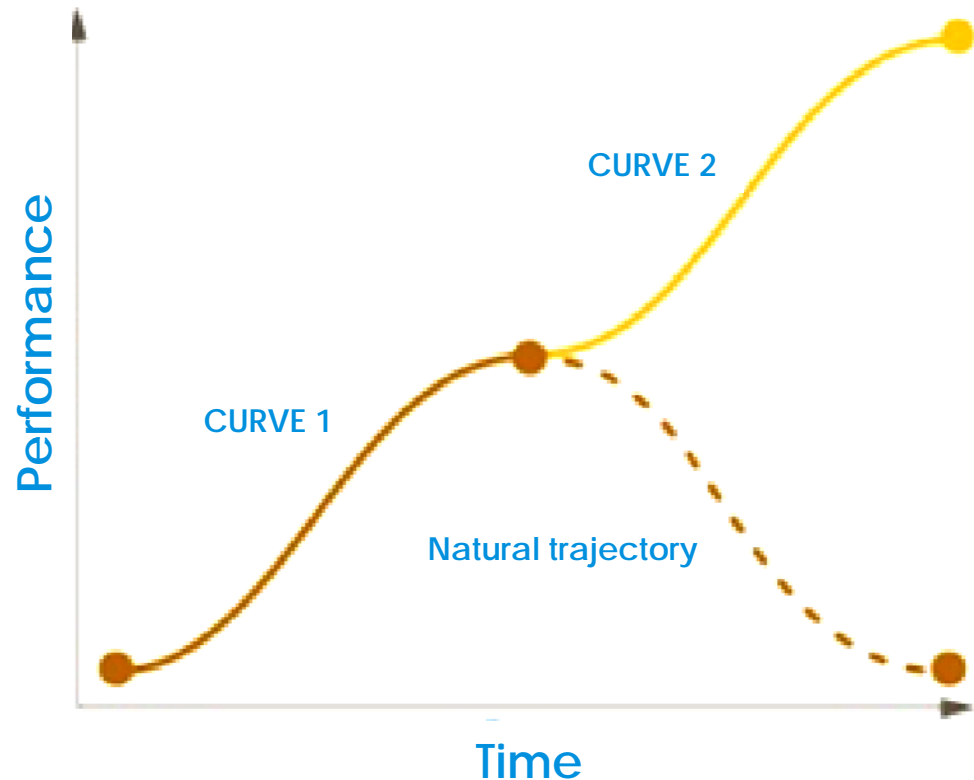
# health care will move from paying for **volume** to paying for **value**

## CURVE 1: Fee for Service

- reinforces work in silos
- all about volume

## CURVE 2: Value-based Payment

- Rewards integration, quality, outcomes & efficiency



How far?

How fast?

# examples in technology assessment



← California Technology Assessment Forum (CTAF)

➤ Comparative Effectiveness Public Advisory Council (CEPAC)



# changes on the horizon



- CMMI



- IOM



- Major Purchasers

# questions to consider

- ✦ What are the desired outcomes of payment reform?
- ✦ What are the appropriate roles for foundations? Do these roles depend on the type and size of the foundation, or the type of reform?
- ✦ What is the appropriate level of evidence, and over what time frame?
- ✦ How can GH facilitate this conversation in the field?