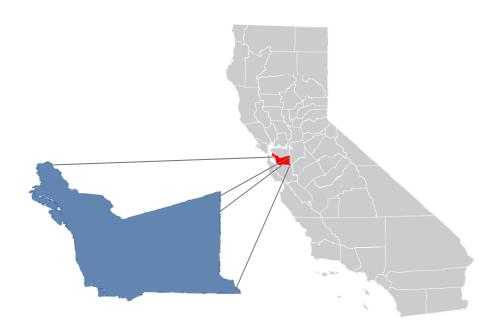
Grantmakers In Health Webinar: School Health Center Sustainability

Kimi Sakashita
Alameda County, California
October 23, 2012



Profile of Alameda County



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Population (2009)	1,556,657	38,292,687
Land Area (square miles in 2009)	738	155,959
Persons (per square mile in 2009)	2,110	246
College Graduates (persons 25 and over in 2007)	46.3%	36.7%
Housing Units (2009)	573,111	13,530,719
Homeownership Rate (2007)	57.3%	58.4%
Median Household Income (adjusted 2007 dollars)	\$66,430	\$58,361

Alameda County **Safety Net School Based Health Centers** Community **Day Labor Colleges** Centers **GACH EMS Health Care for URGENT CARE Fire Stations** the Homeless and Trust Clinic **PRIMARY CARE PORTALS PREVENTION**

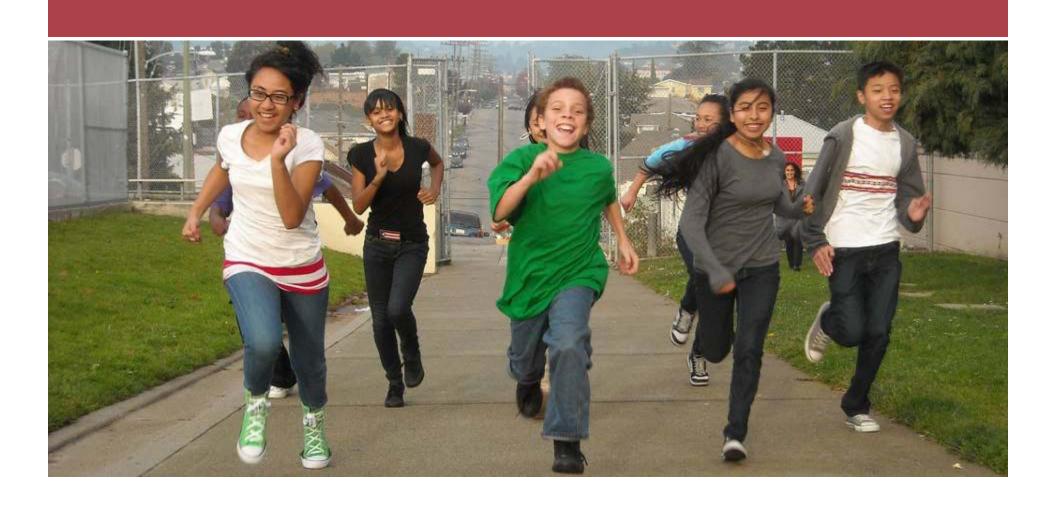
Health Portals

A Health Portal is a new access point for primary and preventative care, fully integrated in the existing health care system, but serves as an extension to the primary care home. Portals are designed to meet patients where they are at, at a time that is convenient to them. Portals also help residents understand and access health care coverage.

Portals provide the **3 P's**:

- Point of Entry
- Place for Health Services
- Pathway to Resources

School Health Centers Point, Place & Pathway to achieve health and education equity





Alameda County Health Care Services Agency School Health Services Coalition

LINKING HEALTH AND EDUCATION TO CHANGE LIVES

School Health Centers

- Service coordination
- Medical services
- Mental health services
- Health education
- Youth development

- 26 School Health Centers
 - 15 high schools
 - 7 middle school
 - I elementary school
 - I community college
 - I Youth Center
 - I multi-school campus
- 9 school districts

School-Based Behavioral Health Initiative

- Promotion of positive socialemotional development
- Behavioral health services
- Family supports
- Service coordination & capacity building
- Crisis Response
 - 150+ School-based behavioral health school sites
 - 9 School district consultation and capacity building programs

Local Systems Building

- Align shared vision & framework
- Maximize & expand services
- Leverage resources
- Integrate health and learning supports
- Develop tailored strategies

II Initiatives

Berkeley 2020 Vision

Emeryville School Health Initiative

Fremont School Health Initiative

Hayward Full Service Community School

New Haven School Health Initiative

Newark School Health Initiative

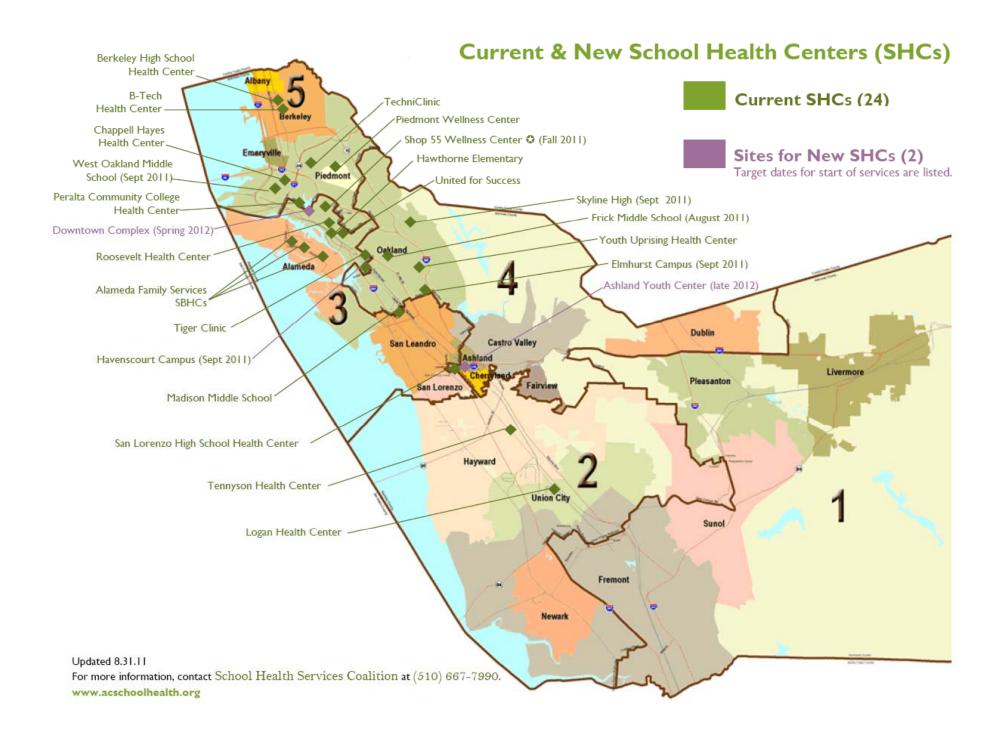
Oakland Community Schools Initiative

San Leandro School Health Services

San Lorenzo School Health Initiative

Tri-City FSCSN Initiative

Tri-Valley School Health Initiative



SUSTAINABILITY: OVERVIEW

Our initial SHC Sustainability work started with the UCSF evaluation team

Purpose was to collect and synthesize data to advance SHC sustainability in Alameda County

1. 2011 Sustainability Assessment Tool

 Implemented an assessment tool to describe current sustainability models and provide recommendations.

2. Discussions with SHC Directors

 Held follow-up discussions regarding qualities that lead to strong and thriving SBHCs.



SUSTAINABILITY: FACTORS

2011 Assessment Tool:

- Staffing
- Provision of Services
- Facilities
- Marketing and Outreach
- School Integration
- Community Partnerships
- Funding Strategies



2012 NASBHC Convening:

- Quality
- Integration
- Financing/Operations



Institute for Health Policy Studies School of Medicine

INTEGRATION



INTEGRATION

- African American Male
 Oral History
- Latino Men & Boys Project
- Youth Organizing and Leadership Opportunities (YOLO)
 - It Stops with Me Campaign to end drugs, violence and dysfunctional families
- Oakland Based Urban Gardens (OBUGs)



QUALITY

Draft Indicators

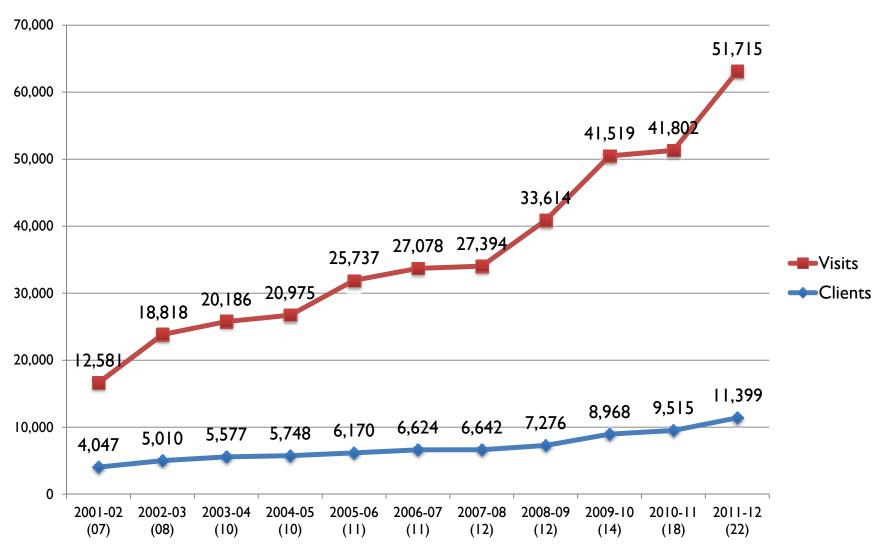
- 1. Equity
- 2. Scope of Practice
- 3. Capacity
- 4. Evaluation



Current Strategies

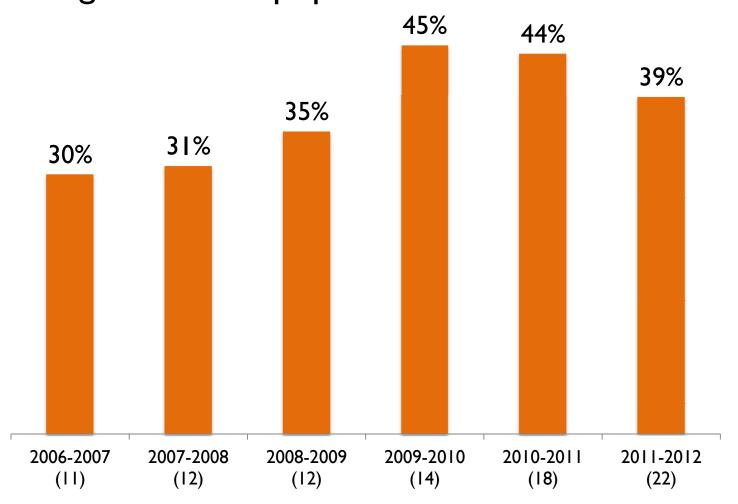
- Monthly SHS contractor meetings
- Monthly data collection requirements in ETO
- Quarterly narrative reports
- Safety Net Provider Meetings
- Professional Development Trainings and Conferences
- Evaluation

School Health Centers Increase Health Access & Utilization

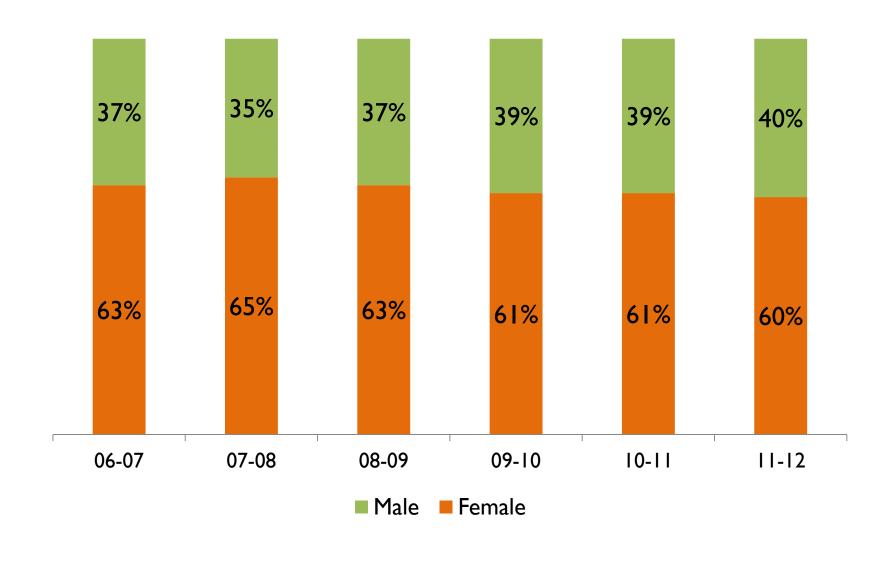


School Health Centers Increase Health Access & Utilization

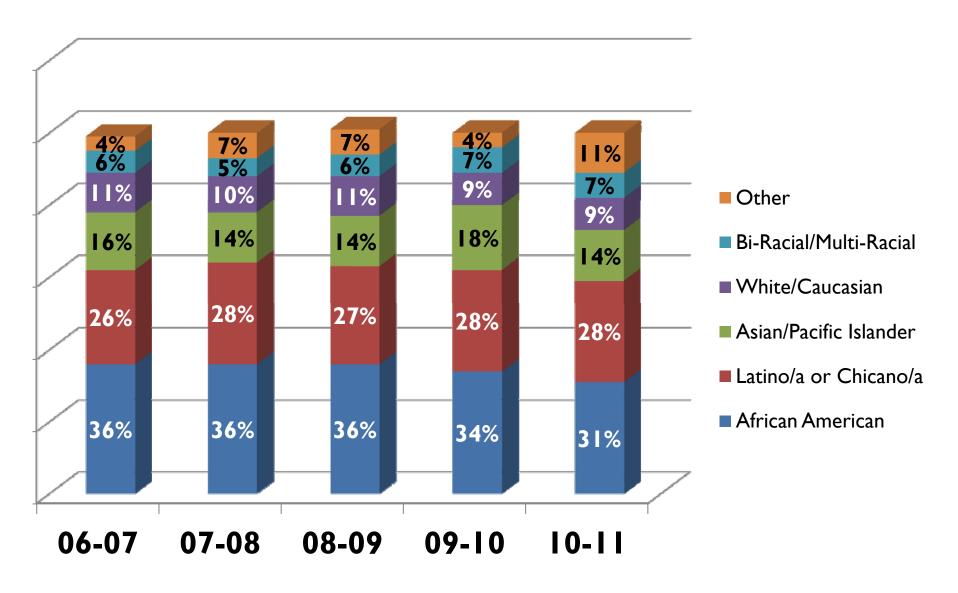
Percentage of school population who were SHC Clients



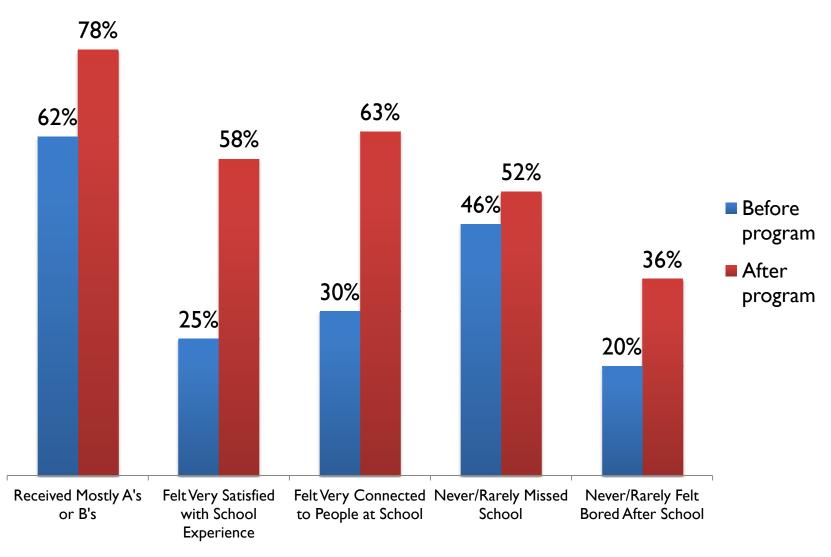
Percentage of SHC Clients by Gender



Percentage of SHC Clients by Race



Youth Participants Report Improved Academic & Personal Indicators



Data Source: Youth Program Post Survey 2010-11 (n=179-204)

- I. Core Local Support
- 2. Third-Party Billing Revenue/Health Coverage
- 3. Partnerships with Philanthropy
- 4. In-Kind Partnerships and Support

Core Local Support

Alameda County provides a yearly \$105,000 base allocation of flexible funding

- Measure A—local bond for health services
- Tobacco Master Settlement Funding (TMSF)
- Require I:I match
- Blended funding for behavioral health care (EPSDT, MAA, Medi-Cal/Medicare)
- Medi-Cal (Medicare), EPSDT, MAA

Health Coverage, Billing & Leverage

Connecting Kids to Coverage Imitative

Sebelius Challenge

Third Party Billing Revenue

State specific (FPACT, Sensitive Services Medi-Cal)

Blended funding for behavioral health care (EPSDT, MAA, Medi-Cal/Medicare)

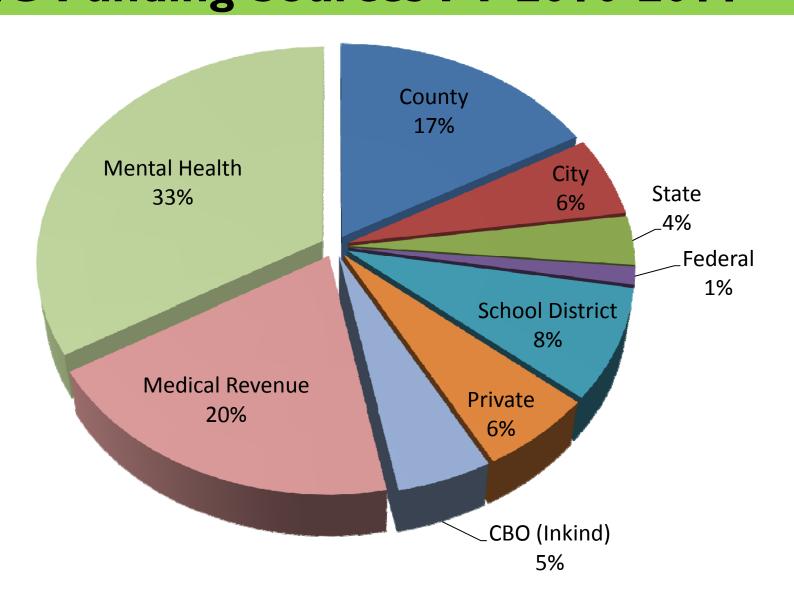
FINANCING STRATEGIES Partnerships with Philanthropy

- Funder support includes both funding and fundraising strategies
 - Helps diversify the funding before the grant ends
- Commitment and involvement of the funder
 - Convening similar grantees (Atlantic Elev8)
 - Participation in local programs (Kaiser)
- Length of funding 4 years or more allowing SHCs to establish and embed themselves

In-Kind Partnerships and Support

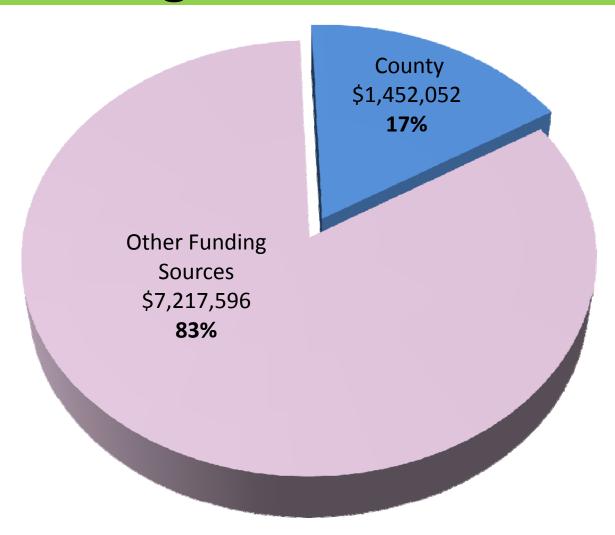
- Schools & Districts
 - Facilities and related costs (phones, electricity, etc)
 - Custodial
 - School Nurses (non-billable services)
- Leverage Extended Day Programs
 - Youth Development/Peer Health Educators
- Local Public Health Departments
 - Nutrition and Dental Programs
 - Public Health Nursing
 - Take Back the Tap Initiative

FINANCING SHC Funding Sources FY 2010-2011



FINANCING

SHC Funding Sources FY 2010-2011



FINANCING

Lesson Learned

Successes

- FQHC Model
 - Reimburse rate for both medical and mental health
 - Integrate dental services into model
 - Maximize State funded
 Medi-Cal programs (i.e.
 Sensitive Services)

Barriers

- Managed Care & PCP
 - SHC are not usually the PCP for the SHC clients
- Capacity for administrative and coordination functions
 - Coverage determination, consents, recertification processes, collaborative meetings and duo-data entry.

For More Information

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Alameda County School Health Services Coalition www.acschoolhealth.org

